

FORM OF QUOTATION

Seller's Company name	
Acceptable Grade	REBCO (URALS)
Quantity MT	100 000 MT +/-10%
Delivery terms	CIF/DES/DEQ OMISALJ (INCOTERMS 2000) / ITT/EX TANK OMISALJ
Arrival period (CIF/DES/DEQ)	from 01.04.2017 to 05.04.2017
Transfer period (ITT/EX TANK)	1 ST PARCEL: 50 000 MT+/-10%, 02.04.2017 – 04.04.2017 2 ND PARCEL: 50 000 MT+/-10%, 11.04.2017 – 12.04.2017
Quotation period	For 50000MT - During the whole month of MAY 2017 ; For 50000MT - During the whole month of JUNE 2017
Base of price per 1 bbl in US\$	The average of the mean of "BRENT(DTD)" and «SPREAD VS FWD DTD BRENT» in line «URALS MEDITERRANEAN" as published by PLATT'S CRUDE OIL MARKETWIRE.
Differential Please quote your highest discount on CIF/DES/DEQ/ ITT/EX TANK OMISALJ basis	
Payment conditions	PAYMENT SHOULD BE MADE BASED ON THE FOLLOWING PRICING FORMULA: (BREND DTD + (plus) SPREAD URALS MEDITERRANEAN) +/-DIFFERENTIAL AS FOLLOWS. - FOR 50 000MT - OPEN CREDIT (ZARUBEZHNEFT COMPANY'S GUARANTEE) DEFERRED PAYMENT 125 CALENDAR DAYS FOR BOTH BASIS OF DELIVERY BUT IN ANY CASE NOT EARLIER THAN 05th OF AUGUST 2017 AFTER PROVIDING BY SELLER THE COMMERCIAL INVOICE AND TRANSPORT DOCUMENTATION. - -FOR 50 000MT - OPEN CREDIT (ZARUBEZHNEFT COMPANY'S GUARANTEE) DEFERRED PAYMENT 125 CALENDAR DAYS FOR BOTH BASIS OF DELIVERY BUT IN ANY CASE NOT EARLIER THAN 14th OF AUGUST 2017 AFTER PROVIDING BY SELLER THE COMMERCIAL INVOICE AND TRANSPORT DOCUMENTATION. NOTICE OF READINESS (NOR) DATE AND ITT PROTOCOL DATE=DAY ZERO.
Additional conditions	Accepted <input type="checkbox"/>
Responsible representative of the company (contact person)	
Contact telephones	
E-mail	
Banking details for agreement	

Please fill all empty fields.

1)	Company ("Tenderer")	
2)	Authorized Executor (signature)	
3)	Authorized Executor (print)	
4)	Position	
5)	Date	